

# MANUFACTURING EXTENSION PARTNERSHIP

## Success Stories from the Field

### Woodland Cabinetry, Inc.

#### South Dakota Manufacturing Extension Partnership

#### Lean Project Opens Many Doors at Woodland Cabinetry

**Client Profile:**

Woodland Cabinetry manufactures state-of-the-art, custom cabinetry. The company employs 125 people at its facility in Sisseton, South Dakota.

**Situation:**

Woodland Cabinetry wanted to improve their business operations and manufacturing processes. Their primary concerns were cost reduction and increased productivity. In addition, they wanted to find a way to get their employees involved. The company contacted the Dakota Manufacturing Extension Partnership (Dakota MEP), a NIST MEP network affiliate, for assistance.

**Solution:**

Dakota MEP reviewed the company's processes and conducted extensive Lean training as well as a Value Stream Mapping project which highlighted areas that most needed improvement. A project team was set up and several Lean tools were put to work. Dakota MEP encouraged and assisted the team in working together to reach their goals and to strive to reach the best possible solution.

**Results:**

- \* Increased sales by 26 percent.
- \* Reduced waste by 15 percent.
- \* Improved cycle time by 31 percent.
- \* Improved employee satisfaction.

**Testimonial:**

"The Dakota MEP is a valuable resource for our area. Their ability to help companies improve manufacturing efficiency and product quality will keep companies like ours on the leading edge of our industry."

Tom Satrang, President